

Medical Representative Based in Athens

Job ID
REQ-10003650
Απρ 25, 2024
Greece

Περίληψη

Medical Representative Based in Athens Oncology Therapeutic Area - Thousands of people are affected by life-threatening cancer diseases in Greece. Novartis has been at the forefront of innovative oncology research aiming to deliver groundbreaking medicines to help patients with cancer diseases, including prostate and breast cancer. As a Medical Representative Oncology, you will be responsible for managing your own area, developing and implementing initiatives and synergies to achieve your goals and become a trusted partner with our customers.

About the Role

Major accountabilities:

- Implement effectively brand initiatives and execute brand strategy following established processes and procedures.
- Promote Novartis portfolio and services by providing the latest, relevant and authorized data, key messages and disease information to the right customer at the right time, to support HCP decision making and optimize patient outcomes in an ethical way.
- Execute a call plan according to available tools to meet business objectives
- Collect, analyze, and report insights that might impact Novartis strategy
- Leverage all available data sources to create, dynamically prioritize and adapt relevant territory and customer engagement plans.

Job Requirements:

- University degree in Science and/or Business Administration
- Experience in the Pharmaceutical Market
- Experience in Oncology will be considered an additional asset
- High focus on value for patients, customers and brand impact
- Brand portfolio & account management experience will be considered as an additional qualification
- Agile & highly collaborative profile with ability to build strong professional relationships
- Digital and technological savvy with omnichannel management skills
- Excellent organizational and communication skills
- Fluent in both written and spoken English

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?

<https://www.novartis.com/about/strategy/people-and-culture>

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<https://talentnetwork.novartis.com/network>

Τομέας

International

Business Unit

Pharmaceuticals

Τοποθεσία

Greece

Τοποθεσία

Metamorfosis

Company / Legal Entity

GR11 (FCRS = GR001) Novartis Hellas

Functional Area

Sales

Job Type

Full time

Employment Type

Regular (Sales)

Shift Work

No

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Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

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